

Smart Housing Solutions for Successful Summer Intern Programs

A DWELLWORKS LIVING CASE STUDY

The Challenge

The world's largest combined brick-and-mortar and online retailer needed housing for hundreds of interns on short notice in 6 competitive rental markets: San Francisco, Silicon Valley, Dallas, Denver, Greater Washington DC, and Northern New Jersey as well as hotel options in the client's nationally distributed field office locations.

Client Expectations:

- ▶ 260 housing units needed
- ▶ Close proximity to the local corporate campus with accessible transportation
- ▶ Centralized, high-density housing to build community
- ▶ As much private sleeping space as possible to address lingering COVID-19 health and safety concerns
- ▶ Move-in dates beginning June 1st
- ▶ Contactless check-in procedures; assured access, and on-call assistance for late-night arrivals
- ▶ A core, dedicated team to support the complete intern guest experience

The Response

Dwellworks Living immediately organized supplier partners to meet the requirements of this Fortune 10 global company, with the initial client agreement signed in mid-February and all housing secured by the end of April. We were able to do so thanks to our:

- ▶ 3500 housing partners worldwide
- ▶ Access to 50,000+ properties in hundreds of cities
- ▶ Being a preferred global partner to elite local suppliers and their inventory
- ▶ Sourcing of high-density housing in challenging markets like Silicon Valley, San Francisco, Dallas, Northern NJ, and more
- ▶ Expertise in multi-site project management – a single, turnkey global solution for your interns



▶ **The Xplore app** – your host city in the palm of your hand, provided free to every intern

The Results

Not only did we secure housing specific to the interns' needs, we made them feel welcome with our team of dedicated guest managers. We knew the experience of staying in corporate housing would be new for the interns and wanted to be certain they had support for their housing and location questions in advance, on arrival, and during their stay.

We have since secured ongoing and expanded management of this client's intern program.

“ We were blown away by the Dwellworks Living team’s willingness to fly to our client’s headquarters and the support they provided for their interns. It was above and beyond what we would normally see from a partner, and I am so glad that the client got to experience that level of partnership with our service partner teams. For that, again, thank you. I do hope this strengthens the partnership and we can continue to partner on this program. Your team is phenomenal. ”

- ▶ To learn more about Dwellworks Living’s capabilities to meet client performance requirements and deliver results, contact our sales team [here](#).